



WAPI VIRTUAL EVENT | WEDNESDAY, 25 NOVEMBER 2020

08h00 WAT	REGISTRATION NETWORKING & EXPO
08h50 WAT (10min)	WELCOME REMARKS: Kfir Rusin, Managing Director, API Events
09h00 WAT (10min)	KEYNOTE ADDRESS: Navin Nahata, CEO for Infrastructure and Consumer Services Business, Tolaram Group
09h10 WAT (20min) PRESENTATION	THE OIL & GAS DOWNTURN AND ITS IMPACT ON THE NIGERIA AND GHANA REAL ESTATE MARKETS Presented by: Dr. Andrew .S. Nevin , Advisory Partner and Chief Economist, PwC West Africa
09h30 WAT (20min) PRESENTATION	REAL ESTATE MARKET UPDATE: NIGERIA AND GHANA REVIEWED Presented by: Frank Amu Okosun , Senior Partner, Knight Frank Nigeria
09h50 WAT (50min) PANEL DISCUSSION	LESSONS FROM COVID-19 AND A BUSINESS LOCKDOWN: views from expert real estate service providers, developers and investors? Have we reached the bottom yet? and how and where will investors, developers and PE firms strategize going forward? Moderator: Bolaji Edu , CEO, Broll Nigeria Panelists: Frank Amu Okosun , Senior Partner, Knight Frank, Nigeria Ifeoma Ezeokafor , Principal Investment Officer, IFC, USA Tola Akinhanmi , Head: Real Estate Finance (West Africa), Stanbic IBTC Capital Paul Onwuanibe , Group CEO, Landmark Africa Group, UK
10h40 WAT (40min) PANEL DISCUSSION	FORMALISING WEST AFRICA'S INFORMAL REAL ESTATE SEGMENTS AND PLAYERS: Inclusion, Education and Regulation Moderator: Tayo Odunsi , CEO, Northcourt Panelists: Dotun Bamigbola , Chairman, NIESV Lagos Ernest Afolabi Umakhihe , Permanent Secretary, Federal Ministry of Works and Housing Toke Benson-Awoyinka , Special Adviser for Housing, Lagos State
11h20 WAT (40min) KEYNOTE PRESENTATION AND EXCLUSIVE Q&A	LAGOS FREE ZONE: INVESTING IN A WORLD CLASS INDUSTRIAL ZONE IN THE COMMERCIAL HUB OF WEST AFRICA'S LARGEST ECONOMY A look at the impact of the deep seaport, state-of-the-art infrastructure, services, and facilities and other key investment drivers Presented by: Tejaswi Avasarala , General Manager - Strategic Marketing, Lagos Free Zone Exclusive Q&A Moderated by: Kfir Rusin , Managing Director, API Events
12h00 WAT (40min) PANEL DISCUSSION	AFCFTA & GEARING UP NIGERIA AS THE MANUFACTURING BOWL OF AFRICA: A Lagos Free Zone session: Moderator: Ayo Ibaru (MRICS) , COO / Director, Northcourt Panelists Tejaswi Avasarala , General Manager - Strategic Marketing, Lagos Free Zone Geoffrey White , CEO, Agility Adetayo Bamiduro , Cofounder Max.NG
12h40 WAT (40min) PANEL DISCUSSION	UNLOCKING PRODUCTIVITY BY DEVELOPING SELF-SUSTAINING WORK-LIVE-PLAY ECOSYSTEMS: a look at special economic zones, design elements and the integration of smart city technology, infrastructure, healthcare, logistics, sports and educational facilities into these schemes. Moderator: Olawunmi Olashore , Head - Premium Markets Lagos, Jide Taiwo & Co. Panelists: Odunayo Ojo , CEO, Alaro City Chinju Udora , Manager, Business Development, Lagos Free Zone Francois Bredenkamp , Director, Boogertman & Partners Architects Paulo Cruz , CEO, LandAfrique, Nigeria



<p>13h20 WAT (50min) PANEL DISCUSSION</p>	<p>INNOVATIVE FINANCING, GREEN TECHNOLOGY & CONSTRUCTION DYNAMICS FOR AFFORDABLE HOUSING ACROSS WEST AFRICA: Build cost is a big aspect of the cost of a house – especially considering supply chain disruptions due to Covid-19. This panel addresses ways to reduce the construction cost of homes for affordability using innovative financing techniques, green technology and new building dynamics.</p> <p>Presented and Moderated by: Temilola Sonola, Green Building Market Transformation Program , International Finance Corporation (IFC), Nigeria</p> <p>Panelists: Kehinde Ogundimu, CEO, NMRC Paulo Cruz, CEO, Land Afrique, Nigeria Andrew Maclean, Market Transformation Consultant, Reall</p>	
<p>14h10 - 14h30 WAT NETWORKING BREAK</p>		
	<p style="text-align: center;">STREAM A SESSIONS</p>	<p style="text-align: center;">STREAM B SESSIONS</p>
<p>14h30 WAT (50min)</p>	<p>SPORTS AS NATION BUILDING AND A STIMULUS FOR MIXED USE DEVELOPMENT: A Boogertman & Partners presentation and session</p> <p>Moderator: Bob van Bebber, Director, Boogertman + Partners Architects</p> <p>Panelists: Kyle Schofield, Director, QA Venue Solutions James Hamilton (MRICS), Director, Global Host Cities and Sports Venues, Turner & Townsend</p>	<p>THE RISING CASE FOR GENTRIFICATION, RENEWAL AND CONVERSIONS IN WEST AFRICAN CBDS: a discussion on the need to revise planning laws, building codes in light of social and economic transformation</p> <p>Moderator: Tayo Odunsi, CEO, Northcourt</p> <p>Panelists: Kunle Adeyemi, Founder, NLÉ Works Papa Omotayo, Founder, MOE Architecture Temitope Runsewe, CEO, Dutum Construction</p>
<p>15h20 WAT (40min)</p>	<p>THE OUTSIDE LOOKING IN: AN INTERNATIONAL PERSPECTIVE ON DEVELOPMENT AND INVESTMENT IN GHANA</p> <p>Moderator: Ivan Cornet, Managing Partner, Latitude Five, UK</p> <p>In conversation with: Chris Titmas, Director, Profica Holger Adam, Head of Real Estate Development , Clifton Homes</p>	<p>WEST AFRICAN CONSIDERATIONS FOR THE HOSPITALITY INDUSTRY: A look at the evolution of West Africa’s hospitality market and the way forward post pandemic</p> <p>Presented and Moderated by: Trevor Ward, Principal - W Hospitality Group, Nigeria</p> <p>In conversation with: Ramsay Rankoussi, Vice President, Development – Africa & Turkey, Radisson Hotel Group Andrew McLachlan, Managing Director - Development sub-Saharan Africa, Hilton</p>
<p>16h00 WAT (50min)</p>	<p>BEYOND COMPETITION: Collaborative opportunities to unceasing foreign and local direct investment in West Africa real estate markets</p> <p>Moderator: Ayo Ibaru (MRICS), COO / Director, Northcourt</p> <p>Panelists: Erhabor Ehondor, Partner: Head, Capital Markets, Knight Frank Nigeria Opeyemi Onabanjo, CEO, REAL Projects Dr. Tunde Reis, Founder & President, First World Communities John Oamen, CEO, LiveVend</p>	<p>EMERGING OPERATIONAL REAL ESTATE MODELS IN WEST AFRICA’S LARGEST CITIES: prospects and challenges: Student Housing, Lounges, Coworking, Co-living etc.</p> <p>W/African Developers have hitherto built to sell or lease. But there’s more to gain by creating a business that exists within the asset for additional yield. This throws up a new set of challenges, ranging from asset management to active stakeholder engagement. But with this lies enormous opportunities too.</p> <p>Moderator: Ayo Ibaru (MRICS), COO / Director, Northcourt</p> <p>Panelists: Olaide Agboola, CEO, Purple Abdul-Jabbar Oyekan, CEO, Crystaldrive Tola Adesanmi, CEO, Spleet Timi Adesanya, Commercial Manager, Agility</p>
<p>17h00 WAT END OF DAY 1</p>		



WAPI VIRTUAL EVENT | THURSDAY, 26 NOVEMBER 2020

FOCUS: PROPTECH & LUXURY REAL ESTATE

08h00 WAT	REGISTRATION NETWORKING & EXPO
08h50 WAT (10min)	WELCOME REMARKS: Kfir Rusin, Managing Director, API Events
09h00 WAT (40min) PANEL DISCUSSION	<p>TECHNOLOGY INNOVATIONS IN PROPERTY AND FACILITIES MANAGEMENT</p> <p>Moderator: Sean Godoy, Founder & Director, Divercity, South Africa</p> <p>Panelists: Femi Akintunde, GMD, Alpha Mead Group Luqman Edu, CVO, FilmoRealty, Nigeria</p>
09h40 WAT (30min) PRESENTATION	<p>FLEXIBLE WORKPLACE AND CO-WORKING SUB SECTORS IN WEST AFRICA: A deep dive into the supply and demand trends, impact of Covid-19, brownfield versus greenfield developments in Nigeria and Ghana</p> <p>Presented by: Khalil Ketari, CEO, AfricaWorks</p>
10h10 WAT (50min) PRESENTATION	<p>SHOWCASES: WEST AFRICAN PROPTECH COMPANIES</p> <p>Landlords Technology Presented by: William Izoduwa, Design Lead, Landlord Technology & Ayodeji Okehampton, Technology Lead, Landlord Technology</p> <p>ZAMA Presented by: Abdulhakeem Sadiq, Founder and CEO, ZAMA</p> <p>Cofundie Presented by: Chukwuemeka Ndukwe, CEO, Cofundie</p> <p>Seso Global Presented by: Daniel Bloch, CEO, Seso Global</p>
11h00 WAT (40min) PANEL DISCUSSION	<p>THE FUTURE OF CROWDFUNDING, MARKETPLACES AND LISTING SITES IN WEST AFRICA</p> <p>Moderator: Roland Igbino, Founder, Nigerian PropTech Association</p> <p>Panelists: Abdulhakeem Sadiq, Founder and CEO, ZAMA Daniel Bloch, CEO, Seso Global Chukwuemeka Ndukwe, CEO, Cofundie</p>
11h40 WAT (30min) PRESENTATION	<p>UNLOCKING THE POTENTIAL OF ALTERNATIVE INVESTMENT STRATEGIES IN WEST AFRICA'S REAL ESTATE SECTOR TO ACCELERATE GROWTH</p> <p>Presented by: Linda Unugboke, Head, ConsenSys Real Estate Global WG</p>
12h10 WAT (50min) PANEL DISCUSSION	<p>LUXURY REAL ESTATE IN WEST AFRICA – A LOOK AT LOCAL AND DIASPORA DEMAND; INVESTMENT PROPERTIES, FINANCING AND KEY PROJECTS</p> <p>Moderator: Kweku Essien, VP of Partnerships, Seso Global</p> <p>Panelists: Ronald Chagoury Jr., Vice Chairman, Eko Atlantic Cynthia Banitamina, Sales and Marketing Director, Capemay Properties Gbenga Olaniyan, Principal Partner, Estate Links</p>
13h00 WAT	END OF DAY 2