



**WAPI 2021 SUMMIT | TUESDAY, 23 NOVEMBER 2021 | IN-PERSON EVENT
VENUE: FOUR POINTS BY SHERATON, LAGOS**

THEME: PROPERTY MARKETS REDEFINED

09h00 WAT		REGISTRATION NETWORKING & EXPO	
09h30 WAT (30min)		PRESS CONFERENCE	
IN-PERSON & VIRTUAL SESSIONS	10h00 WAT (15min)	OPENING REMARKS: Master of Ceremonies: Nancy Ogbue, Brand Strategist & Speaker	
	10h15 WAT (30min)	KEYNOTE ADDRESS: Yomi Olugbenro, West Africa Tax Lead, Deloitte	
	10h45 WAT (20min)	WELCOME ADDRESS & PRESENTATION: THEN, NOW, AND THE FUTURE: Property Markets Redefined in the West African Region Presented by Seun Eytayo, COO, Landwey Investments Limited	
	11h05 WAT (20min) Presentation	TRENDS IN THE WEST AFRICAN REAL ESTATE MARKET Presented by Tayo Odunsi, CEO, Northcourt Real Estate	
	11h25 WAT (50min) Presentation	INSTITUTIONAL INVESTMENT: The redefined West Africa real estate markets: Drivers and New Frontiers Moderator: Tayo Odunsi, CEO, Northcourt In conversation with: Odunayo Ojo, CEO, UPDC Plc Sade Hughes, Nigeria Head, Mixta Africa Femi Akintunde, Group CEO, Alpha Mead Group Funke Okubadejo, Director Real Estate, Actis	
	12h15 WAT (45min) Panel Discussion	RESIDENTIAL RESILIENCE: Will the West Africa residential real estate market remain resilient? Prospects, locations and challenges Moderator: Lanre Olutimilehin, CEO, Trillium Real Estate In conversation with: Frank Okosun, Senior Partner/CEO, Knight Frank Nigeria Elizabeth Ogonogbu, Regional Representative - Anglophone West Africa, Shelter Afrique Oladimeji Odusote, Executive Director - Real Estate, Sankore Investments Chima Emerueh, Director, Homework Development and Properties Limited	
13h00 WAT (60min)		LUNCH	
IN-PERSON SESSIONS ONLY		ROOM 1	ROOM 2
	14h00 WAT (60min) Panel Discussion	<p>FREE ZONES AND NEW TOWNS - HOW FREE ZONES ARE ENABLING LOCALIZATION OF SUPPLY CHAINS IN NIGERIA</p> <p>Moderator: Timi Adesanya, Country Commercial Manager, Agility Logistics Parks Nigeria</p> <p>Panelists: Dinesh Rathi, CEO, Lagos Free Zone Dr. Jean-Marc Ricca, Managing Director, BASF West Africa Limited Professor Adesoji Adesugba, Managing Director, Nigeria Export Processing Zones Authority (NEPZA) Tayo Bamiduro, Co-founder, Max.NG Yomi Ademola, Managing Director, Alaro City Free Zone Company (Alaro City)</p>	<p>PROPTECH OPPORTUNITIES: Where are the opportunities – hardware or software? What are the challenges, finance or talent?</p> <p>Moderator: Ayo Ibaru, COO / Director, Northcourt Real Estate</p> <p>Panelists: Tunde Balogun, CEO, Rent Smallsmall Ope Adetiba, COO of PropTech, Purple Dolapo Omidire, Founder, Estate Intel Dapo Adewole, Partner & Technology Consulting Leader WA EY</p>



IN-PERSON SESSIONS ONLY	15h00 WAT (60min) Panel Discussion	<p>CAN THE WEST AFRICA COMMERCIAL REAL ESTATE MARKET BE FORECASTED? (SHORT, MID AND LONG TERM)</p> <p>Moderated by: Bolaji Edu, CEO, Broll Nigeria</p> <p>Panelists: Laide Agboola, CEO, Purple Tope Fasunloro, Associate Partner, Knight Frank Nigeria Jemil Dawodu, CEO, CBRE Excellerate Yemi Stephens, Partner, Estate Links</p>	<p>STRUCTURING REAL ESTATE (DIRECT AND INDIRECT), INFRASTRUCTURE AND PPP TRANSACTIONS: The Process, Prospects and Pitfalls</p> <p>Moderator: Tosin Ajose, Lead Advisor, DealHQ Partners</p> <p>Panelists: Oladele Oladunjoye, Principal Partner, Greychapel Legal Adedoyin Afun, Partner, Bloomfield LP Taiwo Adeshina, Partner & Sector Head, Jackson Etti & Edu Ibrahim Mohammed, Managing Director, Jide Taiwo & Co</p>
	16h00 WAT (60min) Panel Discussion	<p>REAL ESTATE FINANCE TRENDS: Trends in financing real estate projects in a (post) COVID world</p> <p>Moderator: Ayo Ibaru, COO / Director, Northcourt</p> <p>In conversation with: Uzo Oshogwe, CEO, Afriland Properties Plc Kehinde Ogundimu, CEO NMRC Tola Akinhanmi, Head: Real Estate Finance (West Africa), Stanbic IBTC Capital Ltd</p>	<p>CONSTRUCTION DYNAMICS: Challenges and opportunities of building in a (post) COVID world</p> <p>Moderator: Bruce A. Haswell, Regional Director West Africa Region, Turner & Townsend</p> <p>In conversation with: Temitope Runsewe, CEO, Dutum Group Jamila Faniyi, Managing Director, M&E Kaiser Limited. Shola Bello, Acting Managing Director, Landwey Investment Limited Olajumoke Adenowo, Principal Architect, AD Consulting Limited</p>
17h00 WAT (60min)	NETWORKING		
WAPI SUMMIT DINNER SPONSORED BY WOMEN IN REAL ESTATE DEVELOPMENTS NETWORK AFRICA			
18h00 WAT (15min)	OPENING REMARKS		
18h15 WAT (15min)	WELCOME ADDRESS By Ichechi Okonkwo , CEO, Victoria Crest Homes		
18h30 WAT (45min)	<p>WOMEN IN REAL ESTATE DEVELOPMENTS AFRICA NETWORK PANEL SESSION</p> <p>Moderator: Ichechi Okonkwo, CEO, Victoria Crest Homes</p> <p>In discussion with: Hon. Toke Benson Awoyinka, Special Advisor to the Governor on Housing, LASRETRAD Tomie Balogun, Founder, Twelvevest and The TGI Club Mrs Bunmi Ibrahim, Managing Partner, Swift & Moore Dr Kennedy Okonkwo, Founder, Victoria Crest Homes Jide Adekola, CEO, Homework Group Mrs Iyatum Adode, Group Head Corporate Services, AMCON</p> <p>A Session Sponsored and Hosted By Women in Real Estate Developments (Wired) Africa Network</p>		
19h15 WAT (15min)	GUEST ARTIST		
19h30 WAT (15min)	KEYNOTE ADDRESS: DEVELOPMENT OF ECONOMIES THROUGH REAL ESTATE INVESTMENT AND DEVELOPMENT		
19h45 WAT (45min)	EXCLUSIVE Q & A SESSION		
20h30 WAT	VOTE OF THANKS		
20h45	END OF DAY 1		



WAPI 2021 SUMMIT | WEDNESDAY, 24 NOVEMBER 2021 | VIRTUAL EVENT

09h00 WAT		REGISTRATION NETWORKING & EXPO
VIRTUAL ONLY SESSIONS	10h00 WAT (10min)	WELCOME REMARKS: Master of Ceremonies: Ayo Ibaru , COO / Director, Northcourt Real Estate
	10h10 WAT (60min) Panel Discussion	WEST AFRICA REAL ESTATE INVESTMENT WITHIN THE AFRICA AND GLOBAL CONTEXT Moderator: Thomas Mundy , Head of International Capital Sub-Saharan Africa, JLL Panelists: Temilola Sonola , Green Building Market Transformation Program, International Finance Corporation (IFC), Nigeria Derrick Roper , CEO, Novare Equity Partners Thomas Reilly , Managing Director, Lango Jide Adekola , CEO, Homework Developments
	11h10 WAT (30min) Pre-recorded	SUSTAINABILITY AND CLIMATE CHANGE IN A (POST) COVID WORLD – Realizing ESG Targets in Nigerian Real Estate Presented by Adeshola Bello , Acting Managing Director, Landwey Investment Limited and Q & A Session with: Seun Eytayo , COO, Landwey Investments Limited
	11h40 WAT (45min) Presentation	WEST AFRICA HOTEL INVESTMENT AND DEVELOPMENT - A look at post covid strategies Presented by Wayne Godwin , Senior Vice President - Hotels & Hospitality Group, Sub-Saharan Africa, JLL In conversation with: Erwan Garnier , Senior Director - Development Africa, Radisson Hotel Group Ram Lokan , Principal - Investments - Kasada Capital Management Ewan Cameron , Director: Africa, Westmont Hospitality Group
	12h25 WAT (20min) Presentation	INTRODUCING CITADINES PURPLE LEKKI Presented by Hafid Mirabti , Director of Business Development, Middle East, Africa & Turkey and Motolani Olusola , Marketing Manager, Purple
	12h45 WAT (60min)	DATA CENTERS - Making sense of data center design in Africa – what works best? Moderator: Michelle Jackson , DC PM Expert, Turner & Townsend Panelists: Johan Terblanche , GM C&SP: Anglophone Africa, Schneider Electric Felix Bianeyin , Associate, ARUP Raymond Glaus , GTM Practice Solutions Manager, Dimension Data Wendy Robertson , Director, Turner & Townsend
	13h45 WAT (60min) Panel Discussion	GHANA MARKET UPDATE Presented and moderated by: Tony Sekyere , CEO, Broll Ghana Panelists: Fuseina Abu , Managing Director, Goldkey Properties Plc Holger Adam , Head of Real Estate Development, Clifton Homes Tola Akinhanmi , Head: Real Estate Finance (West Africa), Stanbic IBTC Capital Ltd Anthony Okyere , Director, Indigo Homes
	14h45 WAT (5min) Video Clip	BEAUTIFUL HOMES, WISE INVESTMENTS Presented by: Clifton Homes
	15h00 WAT	END OF DAY 2



COCKTAIL FUNCTION THEME: CELEBRATING EDGE PIONEERS IN NIGERIA

VENUE: FOUR POINTS BY SHERATON, LAGOS

17h00 WAT (35min)	ARRIVAL NETWORKING
17h30 WAT (5min)	WELCOME ADDRESS by Mr Kalim Shah, Senior Country Manager, IFC
17h35 WAT (5min)	OPENING REMARKS BY: Hon. Commissioner, Tpl. Idris Salako, Lagos State Ministry of Physical Planning and Urban Development
17h40 WAT (5min)	OVERVIEW OF THE EDGE PROGRAM IN NIGERIA Presented by Dennis Quansah, Green Building Lead: Ghana, Nigeria, and Kenya, IFC Edge
	SESSIONS AND LEARNINGS WITH EDGE CLIENTS
17h45 WAT (10min)	FINANCIAL INSTITUTIONS NMRC Mr. Kehinde Ogundimu, CEO, NMRC
17h55 WAT (20min)	COMMERCIAL DEVELOPMENTS In discussion with: African Capital Alliance Mr. Joseph Asian, African Capital Alliance Elalan Mr. Olayemi Ogundeyi, Elalan LakeCity Consult Mustafa Shehu
18h15 WAT (20min)	RESIDENTIAL In discussion with: Echostone Mr. Emmanuel Stefanakis, Chief Sustainability Officer & Sammy Adigun, Echostone Karmod Nigeria Limited Mr. Hakeem Shagaya, Karmod Nigeria Limited Alpha Mead Mr. Femi Akintunde, Group CEO, Alpha Mead Modern Shelter Mr. Abdulmalik Mahdi, Modern Shelter Greenage Mr. Okey Nnaedizie, Director, Greenage
18h35 WAT (5min)	GOVERNMENT INCENTIVES Lagos State Presented by: Engr. Mrs. Abiola Kosegbe, Permanent Secretary, Lagos State Ministry of Physical Planning and Urban Development
18h40 WAT (5min)	SGS
18h45 WAT (15min)	Q & A SESSION
19h00 WAT (5min)	CLOSING REMARKS: Dennis Quansah, Green Building Lead: Ghana, Nigeria, and Kenya, IFC Edge
19h05 WAT	END OF FUNCTION