

9<sup>th</sup>



**WEST** AFRICA PROPERTY  
INVESTMENT SUMMIT

22 November 2023





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JOIN GLOBAL BRANDS AT #WAPI2023

# ABOUT WAPI 2023: SEE YOU IN LAGOS

Established as West Africa's leading real estate event, the 9<sup>th</sup> annual West Africa Property Investment (WAPI) Summit will be hosted at the Four Points by Sheraton Lagos on 22 November. As the only established event known to connect international, African and regional stakeholders to West Africa's fast growing property sector. This year's event will real estate players across the value chain as well as host standalone Hospitality Forum.

Taking place at the Four Points by Sheraton, Lagos, the 2023 WAPI Summit provides a platform for in-person networking, access to unique content and an opportunity to showcase opportunities to regional and international leaders invested in West Africa. Join us in Lagos for this year's summit brought by API Events, Africa's leading real estate platform.



**WAPI 2023: EXPANDING YOUR FRONTIER**



# START HERE: *What You Need To Know about WAPI 2023*

**Venue:** Four Points by Sheraton Lagos

**Dates:** 22 November

**Format:** In-Person & Virtual

## Key Statistics

- 400 Total Attendees
- 100+ Speakers
- 30+ sessions
- 200 In-Person Networking Meetings
- Exclusive Dinner Function
- Ticket Cost Per Delegate: \$150 (Ex-VAT)







**MEET | DO DEALS | BUILD TOGETHER**





NMRC  
Nigeria Mortgage Refinance Company

CUSHMAN & WAKEFIELD

broll  
Occupier Services

broll  
Progressive property people.

URBAN SHELTER  
Building Real Estate Solutions since 1997

Edge  
Excellence in Design For Greater Efficiencies

IFC  
International Finance Corporation  
WORLD BANK GROUP  
Creating Markets, Creating Opportunities

Knight Frank

LANDMARK

PROF

LINKS  
& ASSOCIATES

HAUSSMANN

updc | REAL ESTATE INVESTMENT TRUST  
Managed by fsdh

NEDCOMOAKS

ALPHA MEAD GROUP

ECHOSTONE

WORKSTATION

La





## SPONSORSHIP 2023:

- The WAPI Summit is an in-person event with a global audience
- We ensure that your leadership and brand is in front of the region's decision makers.
- Position your brand, team and connect with dealmakers from 15+ countries
- Partner with The WAPI SUMMIT 2023 to drive growth and opportunity in Africa's biggest market.



# WAPI | SPONSORSHIP

## LEAD

- Welcome address at conference.
- 3 speaking slots
- 15 non-transferable passes ex-speakers
- 1-page advert in brochure
- Comment in press release
- Media interviews on day
- In-person activation space
- Access to delegate lists
- Company video played 2 times
- 1 custom email to API Database
- Access to WAPI Buyers nights

\$20,000 ( ex-vat )

## GOLD ( 1 Left )

- 2 speaking slots
- 10 non-transferable passes ex-speakers
- 1-page advert in brochure
- Comment in press release
- In-person activation space
- Access to WAPI Buyers nights

\$15,000.00 (ex-vat)

## SILVER

- 1 speaking slots
- 8 non-transferable passes ex-speakers
- In-person activation space - Expo space –only

\$10,500.00 (ex-vat)

## INDUSTRY

- 1 speaking slots
- 6 - non-transferable passes ex-speakers

\$6,000.00 ( ex-vat )

## LUNCH

- 1 speaking slots
- 4 non-transferable passes ex-speakers
- ½-page advert in brochure
- 2 API Summit Dinner Passes V

\$7,000.00(ex-vat)





# WAPI | HOSPITALITY FORUM

## SPONSORSHIP

### LEAD

- Welcome address at conference.
- 2 speaking slots
- 8 non-transferable passes ex-speakers
- 1-page advert in brochure
- Comment in press release
- In-person activation space
- Access to delegate lists
- Company video played 2 times
- 1 custom email to API Database
- Access to WAPI Buyer Night

\$10,000.00 (ex-vat)

### GOLD

- 2 speaking slots
- 5 non-transferable passes ex-speakers
- 1-page advert in brochure
- In-person activation space
- Access to del
- Company video

SOLD

### SILVER

- 1 speaking slots
- 4 non-transferable passes ex-speakers

\$5,000.00 ( ex-vat )

### INDUSTRY

- 1 speaking slots
- 2 non-transferable passes ex-speakers

\$3,000.00 ( ex-vat )

# CONTACT API EVENTS

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WAPI 2023 | AN IN-PERSON & VIRTUAL EXPERIENCE